Dasman Diabetes Institute
Request for Proposal

Dasman Diabetes Institute Background

In efforts to promote national welfare, the Kuwait Foundation for the Advancement of Sciences (KFAS) surveyed the top diseases affecting the Kuwaiti population in the late 1990’s. Among those diseases, diabetes was the fastest growing chronic condition. As a result, KFAS financed the establishment of the Dasman Diabetes Institute (DDI). The foundation’s cornerstone was laid on 8th May 2001. In June 2006, the Institute was inaugurated by His Highness Sheikh Sabah Al-Ahmed Al-Jaber Al-Sabah, the Emir of Kuwait. The mission of DDI is “to address the diabetes epidemic in Kuwait through focused diabetes, research, integrated prevention, training, education and treatment”.

Opportunity

DDI plays a pivotal role in facing the challenges related to diabetes health in Kuwait. It focuses on providing the highest level of clinical services and initiating campaigns to spread health awareness and reduce complications of diabetes, thus improve the standard of living of the Kuwaiti society.

Therefore, DDI is looking for a customized vehicle to serve as a mobile clinic solution that supports DDI’s vision and spreads the awareness among all segments of society and encourage them to follow a healthy lifestyle. The solution should enable DDI to provide prevention and health services, conduct preliminary and routine health checks and support the staff to do the necessary medical procedures and protocols.

Objectives

Following are the business objectives, the mobile clinic solution should be able to:

1. Actively contribute to the welfare of the population in Kuwait by improving overall health outcomes as well as enhancing the quality of life
2. Play an integral role in education by promoting awareness of diabetes and related complications in the community.
3. Assist in the coordination and referral of targeted health issues.
4. Allow close collaborate with local health and public authorities.
5. Ensure flexibility in delivering some basic health services by making routine and on-demand visits nationwide.
6. Open future research possibilities by collecting valuable and important data from the visited population.
7. To be used as tool for fund raising.
High level Expectations

1. Ability to run vehicle for diabetes and related complications screening and prevention according to pre-planned themes and activities.
2. The vehicle entrance should offer wheelchair access.
3. Vehicle should be fully equipped with ophthalmology clinic with portable inhouse fundus camera.
4. Waiting area that hosts several patients.
5. To have sink, computer and internet connections.
6. Vehicle to fit at least the following:
   a. Two Nurses
   b. One Education Specialist
   c. One Pharmacist
   d. One Dietitian
7. Vendor should obtain approvals from Kuwait Traffic Department to allow DDI to operate the vehicle.

Technical Specifications

Following are the high-level technical specifications required:

1. Mobile clinic with accessories and medical equipment
2. Ophthalmology cabin
3. Doctor consultation/ECG cabin
4. Lab cabin
5. LED TV
6. Computers/laptops
7. Wheelchair access/lift
8. Toilet cabin
9. Air conditioning
10. Camera
11. Sensors

Instructions for RFP Response

Please use fonts no smaller than 12pt.
The submitted proposal must consist of the following parts:

- Title page: including the organization name, address, telephone number, fax number, email address and primary contact person.
- Cover letter: signed by a person duly authorized to sign on behalf of the organization.
Proposal Guidelines

This is an open and competitive process. The schedule for submission, review and award is as follows:

**RFP announcement:** 22nd of December, 2019  
**Proposal submission ends:** 5th of January, 2020  
**Contract award:** 12th of January, 2020

Proposals are to be delivered in a sealed envelope, with the reference number clearly visible on the envelope, to the main reception located on the ground floor of the Institute. Work will begin with the company the day after the contract award.

Evaluation Criteria

Proposals submitted by the deadline will be evaluated based on the following criteria:

- **Suitability** – does the proposal accurately and adequately meet the deliverables and needs outlined in this RFP?
- **Past experience in mobile and remote clinics** — does your company have sufficient experience in the providing mobile and remote solutions in Kuwait supported by evidence?
- **Technology** – does the proposed solution meet all the requirements? Does it include more? Is it expandable?
- **Standards certifications** – any certifications given by well-known organization in mobile and remote industry?

Contact Details

For any inquiry, please contact Procurement & Purchasing Department:

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